



You have all you need to be a great leader and manager so let Harmony work with you to develop your skills, attitudes and behaviours with the (IMP). We guarantee you will become more focussed, more effective and achieve great results when you implement the learning from this exciting development programme. You owe it to yourself to be the best that you can be, so if you knew you could be even more effective, more focussed and more profitable, what would you do next?



## Rupert Groves

Director of Studies for this programme states:

*'I am thrilled with this exciting new programme designed with your leadership and management development in mind. Recently recognised by the Institute of Leadership and Management (ILM) this programme also attracts their Development Awards Certificate. This programme prepares you for inspirational leadership, change management, and creating effective interpersonal relationships to increase your personal and professional success.'*

### What skills, attitudes and behaviours do you need to be a great leader and manager?

- Self-Belief • Emotional Intelligence • Desire • Focus
- Passion • Influence • Discipline • Communication
- Commitment • Initiative • Team • Proactivity

The IMP has been carefully crafted for you to develop these skills, attitudes and behaviours in this powerful development programme.

With a variety of options available this two-day programme is offered to you as a monthly 'open programme' at an external venue, an 'in-house' tailor-made programme or as a modular delivery option to suit your diverse work patterns. Your desires for a variety of delivery options have been considered in minimising your abstraction from the workplace and in meeting the needs of diverse work teams.

Spread over 16 hours this learning and development opportunity allows you to develop the critical business skills, attitudes and behaviours which will ensure you become more successful, more focussed and ultimately more profitable. You will experience the impact of your personality type on your performance and the performance of those around you using the highly acclaimed Myers Briggs Type Indicator (MBTI) personality profiling instrument.

You will understand the impact of powerful verbal communication behaviours and knowledge worker principles, emotional intelligence and exercising discipline in getting things done to achieve greatness in your personal and professional life.

The workshop offers you a range of practical and theoretical experiences culminating in the 'Harmony Business Excellence Model'. This fun-filled exercise is where your learning is put into immediate practice running a business simulation with your learning colleagues.

Can you make the business successful in an afternoon? – watch out, the competition are knocking at your door offering, cheaper, quicker and higher quality!

You will enjoy huge benefit from this fun reinforcement of your learning and development experience. For more details of the Harmony Business Excellence Model see overleaf.

Suitable for all leaders and managers within your business, with the IMP you will gain a Development Award from the Institute of Leadership and Management awarded by The Harmony Partnership (UK) Limited.

So if you knew you could be even more effective, more focussed and more profitable, what would you do next?

To reserve your place on the next programme please contact:-  
The Harmony Partnership (UK)Ltd  
150, Station Road, Woburn Sands, Milton Keynes. MK17 8SG.  
Tel: 01908-588142  
[www.harmonytraining.com](http://www.harmonytraining.com)



## Destiny is not a matter of chance, it is a matter of choice

The Harmony Business Excellence Model (HBEM) is a highly participative and powerful business model designed to make realistic and practical connections to your business and the wider business world.

- You seek to improve your personal impact with colleagues, increase your effectiveness within teams and understand the real and significant business value of interdependent working
- You wish to raise the level of performance of your colleagues, unlock their true productive potential and energise them around a common vision of success
- You desire a high output environment, a powerful network of colleagues, active feedback strategies and continuous improvement

## You desire the Harmony Business Excellence Model (HBEM)

In this one-day workshop activity you and your colleagues will enjoy and experience a fun and energising series of exercises. The activities are focussed on increasing your performance and profits through customer service focus, improved communication, developing a continuous improvement approach and mindset whilst obtaining breakthrough performance through working together.

The HBEM can be offered to you and your colleagues as a 'stand-alone' fun-filled team building workshop or as part of the leadership development programme the Individual Management Programme (overleaf). In the IMP it contributes towards a development certificate from the Institute of Leadership and Management.



As a key component in the IMP it puts your learning into immediate effect offering you instant feedback on your learning before you return to the workplace. It has been crafted to recognise the various learning styles of individuals and you will enjoy reinforcing your learning in this active and participative learning exercise.

If you desire a highly participative team working together to deliver high outcomes, high quality and high profit you desire the Harmony Business Excellence Model.

**Call Harmony on 01908 588142  
to speak to a Director of Studies or visit  
[www.harmonytraining.com](http://www.harmonytraining.com) to  
obtain more information.**

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